Rohan D'Souza

F&B Management Trainee (Hotel Management Fresher)

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Personal statement

B.Sc Hospitality and Hotel Administration graduate (2026, 8.0 CGPA) with 20 weeks of industrial training at a 180-room beach resort across F&B service, front office, food production and housekeeping. Trained on Oracle OPERA PMS, FoSTaC certified, and looking for an F&B or front office management trainee role.

Education

B.Sc in Hospitality and Hotel Administration · Konkan Institute of Hotel Management, Panaji, Goa 2023 – 2026
Grade: 8.0 CGPA

Class XII (GBSHSE) in Commerce · Mapusa Higher Secondary School, Mapusa, Goa 2021 – 2023
Grade: 76%

Class X (GBSHSE) in Secondary School · Mapusa Higher Secondary School, Mapusa, Goa 2020 – 2021
Grade: 82%

Projects

Kitchen Waste Reduction Study · Final-year research project Nov 2025 – Mar 2026

Study of plate and preparation waste in the college training restaurant.

- Weighed and recorded waste for 60 days and redesigned 3 portion sizes, cutting plate waste by 18%.
- Presented the findings to the principal and the food production faculty.

Skills

F&B service · Front office operations · Oracle OPERA PMS · Banquet setup · Food production basics · HACCP · Housekeeping standards · POS billing

Work experience

Industrial Trainee (All Departments) · Mandovi Bay Resort, Candolim, Goa Jun 2025 – Oct 2025

- Served 120 to 150 covers per shift in the all-day dining restaurant and handled room service orders in peak season.
- Checked in and checked out 40+ guests per shift on Oracle OPERA PMS and answered walk-in and OTA reservation queries.
- Helped the banquet team set up 14 weddings and conferences for 80 to 400 guests.
- Worked the hot range and garde manger sections, maintaining HACCP temperature logs and FIFO.

Certifications

FoSTaC Basic Food Safety Supervisor · FSSAI May 2025

Responsible Service of Alcohol · Konkan Institute of Hotel Management Dec 2025

Core skills

- Guest handling
- Grooming and etiquette
- Teamwork under pressure
- Upselling
- Complaint resolution

Languages

English · Fluent · Konkani · Native · Hindi · Fluent · Marathi · Conversational

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