Rohit Deshmukh

Operations Manager

rohit.deshmukh@example.com
+91 98XXX XXX27
Pune, Maharashtra
linkedin.com/in/rohit-deshmukh-example

PERSONAL STATEMENT

Operations manager with 11 years of experience running manufacturing and distribution operations for auto-component and consumer-durable businesses. Leads teams of 150+ across production planning, warehousing, dispatch and vendor management, with a record of cutting operating cost, improving OTIF and building SOP-driven teams on SAP.

WORK EXPERIENCE

Operations Manager · **Sahyadri Autoparts Pvt Ltd, Chakan, Pune** Apr 2020 – Present

- Head plant and distribution operations for a 2-shift unit with 160 staff and annual dispatches worth about ₹210 crore to 4 OEM customers.
- Raised OTIF from 86% to 96% in 18 months by introducing daily tier meetings, a dispatch-readiness checklist and weekly supplier reviews.
- Reduced conversion cost by 9% through manpower rebalancing, energy monitoring and consolidating 3 outsourced job-work vendors into 1.
- Wrote and rolled out 42 SOPs and a skill matrix that helped the plant clear IATF 16949 surveillance audits with zero major findings.

Assistant Manager, Operations · **Kaveri Home Appliances Ltd, Nashik** Jun 2015 – Mar 2020

- Managed production planning, stores and finished-goods dispatch for a mixer-grinder line producing 35,000 units a month.
- Cut finished-goods inventory from 21 to 12 days of cover by linking the dispatch plan to weekly dealer orders in SAP.
- Led a 5S and Kaizen programme across 3 shop floors that delivered 60+ implemented ideas in its first year.

EDUCATION

MBA in Operations Management · **Pune Institute of Management Studies, Pune** 2013 – 2015
Grade: 7.4 CGPA

B.E. in Mechanical Engineering · **Government College of Engineering, Karad, Karad** 2009 – 2013
Grade: 68%

SKILLS

SAP PP / MM · Production planning · OTIF tracking · Lean manufacturing · 5S and Kaizen · IATF 16949 · Power BI · Advanced Excel

CORE SKILLS

- Team leadership
- Cost reduction
- SOP design
- Vendor management
- Root cause analysis

CERTIFICATIONS

ASQ Certified Six Sigma Green Belt (CSSGB) · **ASQ** Nov 2019

LANGUAGES

English · Professional · Marathi · Native · Hindi · Fluent

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