Dhruv Patel

Travel Consultant

dhruv.patel@example.com
+91 98XXX XXX67
Ahmedabad, Gujarat
linkedin.com/in/dhruv-patel-example

SKILLS

- Amadeus GDS
- Galileo GDS
- Fare construction and reissue
- Holiday package planning
- Visa documentation
- Group tours
- Hotel and transfer booking
- CRM and lead follow-up

CORE SKILLS

- Consultative selling
- Itinerary planning
- Customer relationship
- Attention to detail
- Problem solving under time pressure

CERTIFICATIONS

IATA Foundation in Travel and Tourism · IATA
Sep 2021

Amadeus Ticketing (Basic and Advanced) · Amadeus
Nov 2021

LANGUAGES

- Gujarati · Native
- Hindi · Fluent
- English · Fluent

PERSONAL STATEMENT

Travel consultant with 5 years of experience in outbound holiday packages and corporate ticketing, selling about ₹2.4 crore of travel a year. Skilled in Amadeus and Galileo GDS, fare rules, visa documentation for Schengen, UK, Dubai and Southeast Asia, and building itineraries for families and group tours from Gujarat.

WORK EXPERIENCE

Senior Travel Consultant (Outbound) · Rangoli Holidays Pvt Ltd, Ahmedabad
Apr 2023 – Present

- Plan and sell outbound packages to Dubai, Thailand, Bali and Europe, closing about ₹2.4 crore of bookings a year.
- Converted 34% of qualified leads against a team average of 24% by sending same-day itineraries and following up on WhatsApp.
- Prepared visa files for 600+ travellers in 2025 with a 97% approval rate for Schengen and UK applications.
- Managed 18 group departures for community and family groups of 25 to 60 travellers, coordinating hotels, transfers and Indian meals.

Travel Consultant (Corporate Ticketing) · Skyroute Travels, Vadodara, Gujarat
Jun 2021 – Mar 2023

- Issued, reissued and refunded 300+ domestic and international tickets a month on Amadeus for 22 corporate clients.
- Saved clients about ₹18 lakh a year by suggesting lower fare classes, advance purchase and negotiated hotel rates.
- Handled urgent date changes and cancellations within a 30-minute response time for senior executives.

EDUCATION

BBA in Travel and Tourism Management · Gujarat University, Ahmedabad, Gujarat
2018 – 2021
Grade: 7.1 CGPA

MakePerfectResume · Free